AR Forecast

Tesorio

Take the tour!

Never miss a cash collection target again.

Tesorio's AR Forecast helps finance teams predict cash inflows with confidence. By blending real-time updates, historical benchmarks, and intelligent AI-driven predictions, you get a forecast that reflects reality—not guesswork. That means fewer surprises, smarter decisions, and total control over your receivables.

Reach Your Forecast Target

Prioritize your collections to reach your forecast target this period.

Open Forecasted | $1,914,776   OTHER OPPORTUNITIES: Past Predicted | $435,746
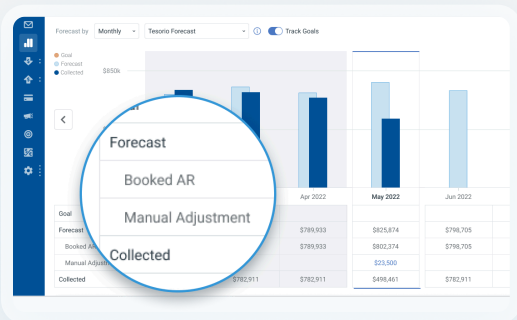
Open invoices expected to be collected this period.

Customer Promise to Pay

● MISSED CUSTOMER PROMISE ⓘ
$54,906 3%
From 5 invoices ✉

● NO CUSTOMER PROMISE
$794,777 42%
From 133 invoices ✉

● UPCOMING CUSTOMER PROMISE
$1,065,093 56%
From 43 invoices

Track goals in real-time.

Set and monitor AR targets by team, region, subsidiary, or collector—all in one place. See how you're pacing towards your goal, and ditch the spreadsheet gymnastics. Drill into current, past, and future invoices instantly.

Know which invoices to prioritize.

Give your team a consistent view of what matters most. Tesorio flags at-risk invoices early, helping collectors focus on what will actually move the needle. Stay aligned, proactive, and effective.

Predict with higher confidence.

Stop relying on rigid rules or gut feel. Tesorio layers your team's inputs with intelligent models and machine learning, giving you multiple forecasting perspectives and more accurate cash flow predictions.

"Since I got access to Tesorio AR Forecast, I've been in and out of it daily. I love being able to drive reporting off of this, and not having to build these out manually for each week and agent. Tesorio empowers my team to get the information they need without the spreadsheets."

Sarah McCauley, Director of Billing & AR, GitLab

Your daily workbench for predicting, tracking, and strategizing on AR.

Daily Trending Analysis
Current collections status: **Behind**

● Collected ● Historical Collection

Live Forecast Tracking

See how your forecast evolves in real time compared to the start-of-period target. The waterfall chart shows what changed—whether invoices were added, removed, or paid early—and what it means for expected collections.

Historical Benchmarking for Forecasts & Collections

Compare both forecasts and actual collections to historical performance across AR aging buckets. Spot over- or under-performance at a glance. With built-in variance metrics, you'll fine-tune assumptions and plan smarter.

Variance Analysis

Understand what went right—or wrong. The Variance Waterfall compares forecasted vs. actual collections for a historical period you select, highlighting missed payments, unexpected collections, and deviations from plan. Drill into invoice or payment details to close the loop with full transparency.
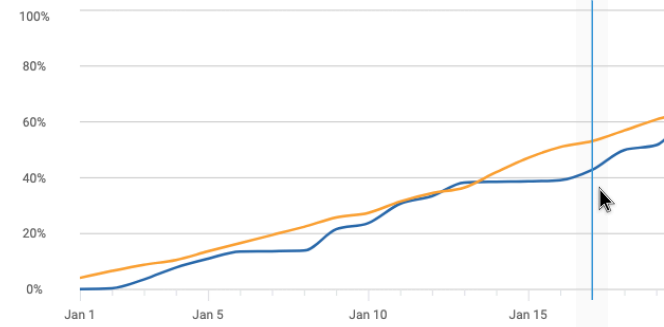
AI-Powered Predictions

Be empowered by AI predictions to provide accurate and automatic insights. Tesorio's machine learning analyzes 50+ behavioral signals to forecast when cash will actually hit your bank. It's always learning, always improving.

Multiple Forecasting Methods

Choose the forecast method that fits your process—Due Date, Average Days to Collect, Customer Promise, or Machine Learning. Toggle views to validate numbers or tailor reporting for any stakeholder.

As Of Adjustment

Ensure forecast accuracy even when data comes in late. As Of Adjustment automatically prevents double-counting when manual entries and synced invoices overlap, keeping forecasts clean in both live and locked views.

Drillable, Downloadable, Transparent

Every number links to the source. Drill into invoice or payment detail, apply filters across dimensions, or export for further analysis. Forecasting doesn't have to be a black box.

Make cash flow more predictable—finally

With Tesorio, you forecast with confidence, course-correct in real time, and turn receivables into a strategic advantage.

Forecast vs Historical Collections of AR Aging
AR balance and forecasted aging is a snapshot of the aging at the beginning of the period.

Aging as of Oct 1, 2022	AR Balance	Forecasted	% Forecasted	Historical Collections %	Delta
Due in a Future Month	$11,794,777	$2,570,082	21.79%	22.53%	-0.83
Due this Month	$32,645,786	$19,192,458	58.79%	51.94%	6.85
1-30 Days	$9,518,830	$4,663,275	48.99%	46.20%	2.79
31-60 Days	$4,308,642	$2,865,247	66.50%	53.57%	12.93
61-90 Days	$4,391,759	$1,041,286	23.71%	23.74%	-0.03
91-120 Days	$4,872,854	$990,164	20.32%	29.19%	-8.87
121+ Days	$2,019,114	$383,026	18.97%		-1.09
Adjustments					